NATALI LISCHINSKI 2025

# PORTFOLIO

# ABOUT ME

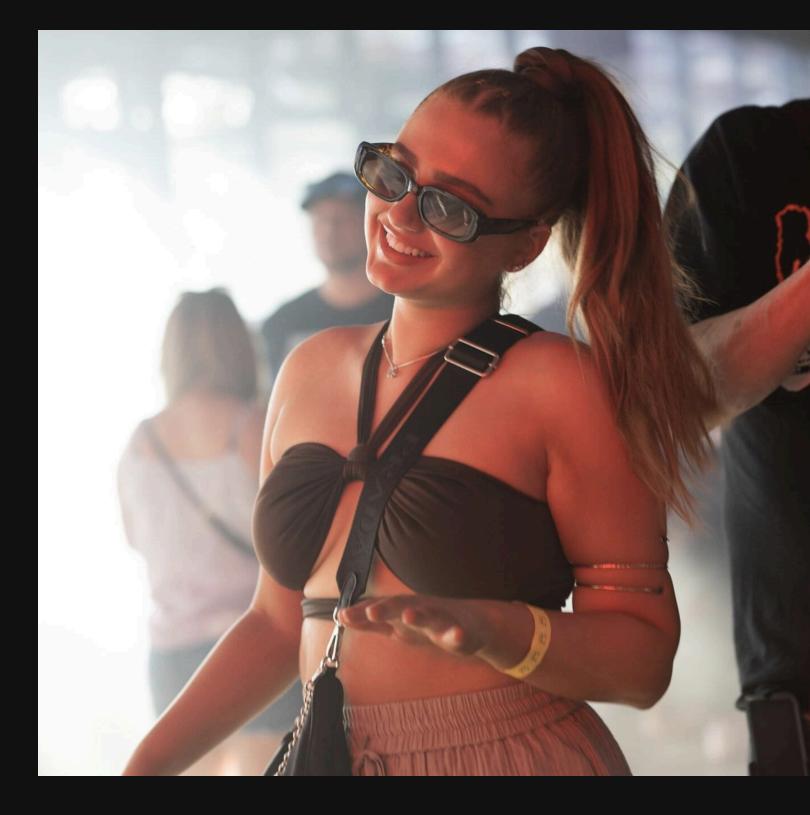
I'm Natali—a full-stack digital marketer with a proven track record of crafting and executing winning strategies that **drive business growth** and **maximize ROI**.

I help brands create cohesive digital ecosystems and deliver measurable, scalable results across wellness, events, CPG, and more.

Here's what you can expect when we work together, in 3 simple steps:

- 1. Build a tailored **strategy** aligned with your business & revenue goals.
- 2. Execute high-performing **campaigns** across paid + organic.
- 3. Optimize using **performance data**, not guesswork.

Whether you're launching something new or scaling what's already working, I'll help you grow with **clarity** and **confidence**.



- Meta Ads Trainging
- Google Analytics Certification
- Google Ads Creative Certification
- Nothing Held Back by Alen Sultanic
- The Mindful Marketer Program































### TRUSTED BY GROWTH-FOCUSED BRANDS

Across every project, I focus on one thing: outcomes that compound.

"She guided me through everything... She is very creative, has great communication skills...."

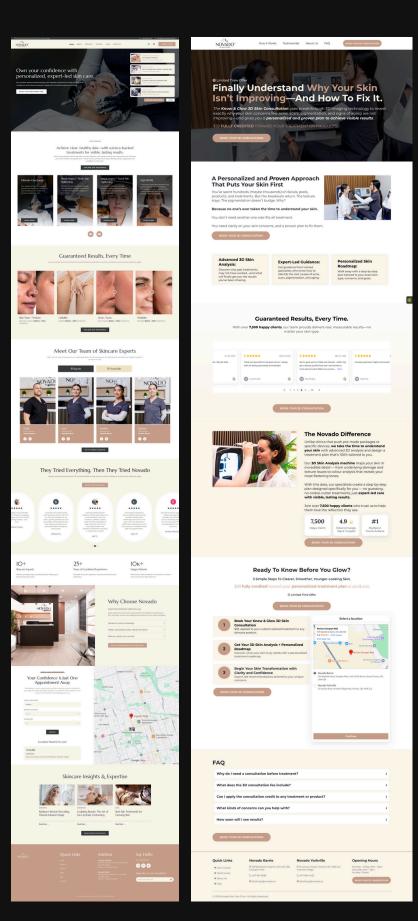
- Adriana. S

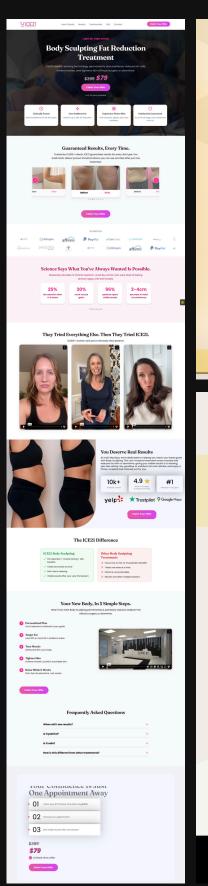
"From start to finish **she has been phenomenal**. After realizing I wasn't doing so well, she immediately jumped on it and found the problem - then all of a sudden, all these **leads started flowing in**."

- Jacqueline. H

"Our collaboration has been a game changer... Her expertise, marketing strategy, and paid media has generated us remarkable results... She genuinely cares about our success."

- Nicole. K









NOW AVAILABLE AT 🏅 BEE & CO.

# **ELEVATION PARTNER**

#### Creative Management

Spearheaded Elevation Partner's creative direction across all marketing campaigns—ensuring ads, websites, landing pages, and assets aligned with strategic goals and delivered **measurable performance**.

Partnered closely with leadership to standardize systems, streamline operations, and maintain quality across client, vendor, and internal team collaborations.

Led performance-driven content creation (websites, landing pages, ad copy, marketing collateral) and produced high-converting ad creatives for paid campaigns.





Before working together, my med spa client was overspending and underperforming.

After restructuring their strategy, creative, and messaging, we achieved:

42% increase in media budget efficiency
42% reduction in ad spend (from \$17K → \$9.8K)
25% lower cost per conversion (from \$17.27 → \$12.96)

The result was a leaner, more profitable marketing engine that delivers stronger results with fewer resources.

Reach ▼	Impressions •	CTR (all) ▼	Results •	Amount spent ▼
166,352	1,800,485	1.64%	545 Purchases (website a	\$29,850.66
87,299	416,547	1.78%	<b>71</b> WixOrderPlaced	\$6,481.85
4,338	13,941	1.56%	11 [2] Website purchases	\$200.24
225,063 Accounts Center acc	<b>2,201,026</b> Total	1.66% Per Impressions	Multiple conversions	<b>\$36,293.89</b> Total spent

Name		Guests	Sales
<u></u>	HOUSE Presents:	1763	CA\$108,683.28
	HOUSE Presents	411	CA\$12,585.66
	HOUSE Presents	394	CA\$10,399.29

TOTAL REVENUE:

\$131,668.23

TOTAL ROI:

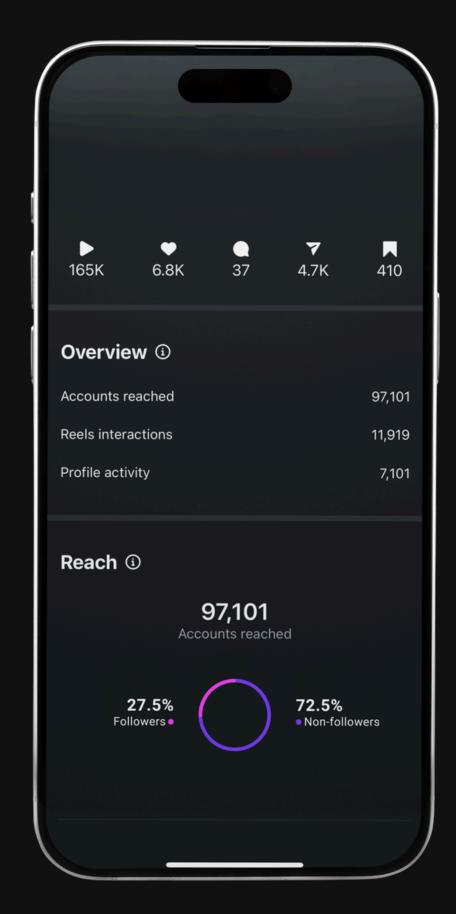
\$95,374.34

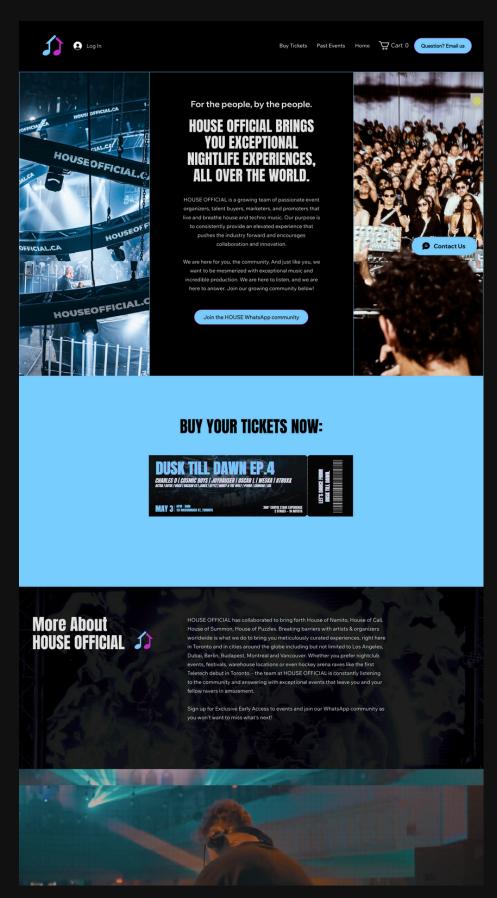
# HOUSE OFFICIAL

#### Visual Identity, Website, Paid & Organic Social Media Management, CRM & Email

**Generated \$95,374 in net profit** over the course of three events through highly targeted Meta ad campaigns that helped my client maximize ticket sales and event attendance—resulting in **3.6x ROI**.

By leveraging a **full-funnel strategy**, including **event retargeting**, **audience segmentation**, and captivating ad creatives, I drove significant revenue while building **long-term brand equity**. The success of these campaigns highlights the power of **strategic paid media** in scaling event-based businesses and driving **profitable**, **repeatable growth**.





# HOUSE OFFICIAL

#### Visual Identity, Website, Paid & Organic Social Media Management, CRM & Email

Managed the end-to-end **marketing strategy** and execution for a fast-scaling electronic music events brand—growing the audience to **14K+ followers** and building a high-intent, loyal community from the ground up.

Built the CRM, email/SMS funnels, and a full content machine that consistently drives ticket sales and fan engagement. Crafted a distinct brand voice that resonates with both ravers and global industry leaders alike, fuelling international growth across Toronto, Berlin, LA, and beyond.













# PAR5 HARD SELTZER

**Creative Direction & Social Media Management** 

Managed PAR5's **brand positioning** and **digital rollout** to compete in the saturated health beverage market. **Developed** and **executed content** and **advertising strategies** that highlight the brand's clean ingredients and distinct market advantage.

Built and managed the brand's content engine from the ground up—spanning organic social, paid media, UGC creation, and campaign messaging. Drove early-stage audience growth and laid the foundation for long-term brand equity in a highly competitive space.





# ADAPT HEALTHCARE

#### Visual Identity, Website, & Social Media Management

Managed the full buildout and evolution of Adapt Healthcare's digital ecosystem—from brand identity to web presence to multi-channel content strategy.

Developed and executed **web development**, **brand messaging**, and **content execution** to ensure a cohesive experience for both healthcare professionals and facilities. Worked directly with the executive team to translate Adapt's human-first mission into high-performing assets across every platform.

# **ADSTHETICS**

#### Account Management, Remote Closing, CRM & Email/SMS Management

At Adsthetics, I managed high-performing marketing campaigns for medical spas and wellness clinics across Canada and the U.S., blending strategic execution with hands-on client communication and closing.

As a dedicated Account Manager and remote closer, I oversaw the full lifecycle of lead generation—from paid acquisition and CRM automation, to real-time appointment setting, and retention. I worked closely with clinic owners to streamline their sales processes and maximize revenue.

#### Medical Spa (Florida, USA):

- → \$2,000 ad spend → **\$20,200 revenue** → **910% ROI**
- → **257 pre-qualified leads** generated in just 2 months
- → All leads generated through a full-funnel paid media + automation system

#### Medical Spa (North Carolina, USA):

- → \$3K ad spend → **\$52K revenue** → **17.3x Return on Ad Spend** (ROAS)
- → 247 unique leads generated in the first 90 days
- → Strategy included **paid media**, **landing pages**, and **automated follow-ups**

#### Wellness Clinic (Texas, USA):

- → \$6K ad spend → **\$97.8K revenue** → **16.3x ROAS** / **1,630% ROI**
- → **480 unique leads** in 3 months
- → Funnel powered by **CRM management** and **SMS automation**

# MED SPA (BC, CANADA)

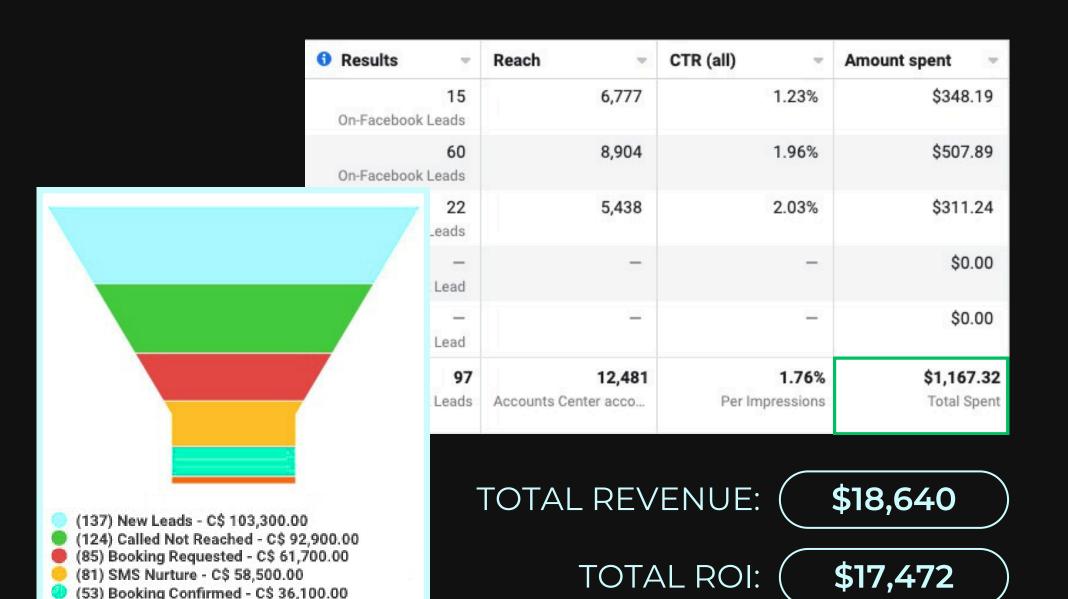
#### Paid Media Management

Delivered a **15x ROI** from only **\$1,167.32 in ad spend**—generating an impressive **\$17,472 in profit**.

My Meta ad campaigns for this med spa with 2 locations accounted for nearly **71%** of the client's leads generated in a 3 month timeframe.

Once I implemented a **streamlined follow-up process** and brought on a dedicated appointment setter, our **closing rate skyrocketed to over 48%**.

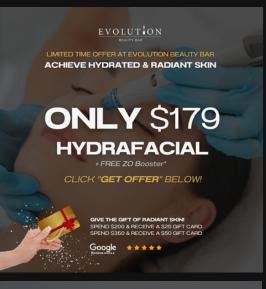
This simple operational shift dramatically improved conversions and proved just how critical lead nurturing is to **maximizing ROI**. What began as a high-performing campaign quickly evolved into a **scalable, revenue-driving system**.





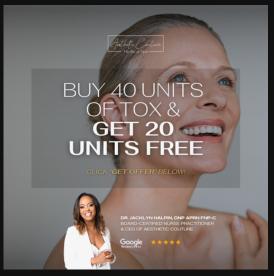












# **ADSTHETICS**

# Graphic Design & Social Media Management

As a Social Media Manager and Graphic Designer at Adsthetics, I led the development and execution of visual content across agency and client accounts. I built content strategies aligned with each brand's vision, creating social and promotional assets that drove engagement and strengthened authority.

I supported brand positioning through strategic design, storytelling, and content planning—balancing aesthetics with performance to build trust, attract qualified leads, and convert attention into booked appointments.

READY TO ELEVATE YOUR MARKETING AND GROW WITH INTENTION?